



Leveraging Technology to Implement Digital Supply Chain Finance (DSCF) Solutions



22 MONDAY
JULY, 2024



**MÖVENPICK
KARACHI**



**9:00AM
5:00PM**

PREMIER LINEUP OF TOP BANKING LEADERS



Zafar Masud
Chairman PBA, President/CEO
The Bank of Punjab



M. Nassir Salim
President & CEO
HBL



Rehmat Ali Hasnie
President & CEO
National Bank of Pakistan



Syed Amir Ali
Deputy CEO
Meezan Bank Limited



Muhammad Amir Khan
President & CEO
HBL Microfinance Bank



M. Hamayun Sajjad
CEO
Mashreq Bank Pakistan Ltd.



Atif Salim Malik
Chief Operating Officer
JS Bank



Muneer Kamal
CEO & Secretary General
Pakistan Banks' Association



Dr. Imran Usmani
Vice Chairman, Shari'ah Board
Meezan Bank Ltd.



Salman Akhtar
CEO
Techlogix / AdalFi



Mudassar Aqil
Group Executive, Banktech
For MTN Fintech



Shahzad Ishaq
Group Head Digital Banking
& Chief Digital Officer
MCB Bank Limited



Shahzad Khan
Group Executive Director
Telenor Microfinance Bank Ltd.



Tughrat Amir Turab Ali
Executive Vice President
Head of UBL Pay, UBL



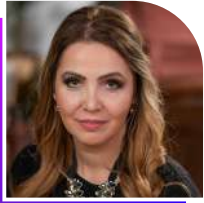
Shariq Mubeen
Chief Digital Officer
Meezan Bank Limited



Aamir Aftab
Chief Product Officer
JazzCash



M. Khuram Warraich
Group Head - Digital Lending
& Data Science, Telenor
Microfinance Bank Ltd.



Gabriela Simion (Online)
General Manager and
Head of Lending, Revolut



Mir Nejib Rahman
Advisor
Pakistan Banks' Association



Naureen Hyat
CEO, ZOOD (ZOOD Pay
ZOOD Mall) Pakistan



Taimoor Ali
Group Head - DFS Projects
Karandaz Pakistan



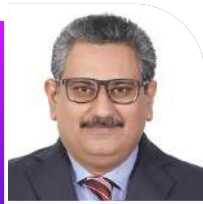
Moazzam Ahmed
Former Senior Country
Officer, (IFC) World Bank
Organization



Monis Rahman
Co-Founder / CEO
Dukan E-Commerce



Syed Faraz Anwer
Partner - A. F. Ferguson & Co.
(a member of PwC network)



Imtiaz Jaleel
Chief Financial Officer
Tapal Tea



Noman A. Lutfi
Chief Supply Chain Officer,
Ismail Industries



Rabia Garib
Cyclist
SSGC PRO CYCLING Team
Master of Ceremonies

CONFERENCE PARTNERS

- more to come

Diamond Partner



Digital Technology Partner



Gold Partners



Silver Partners



Tea Partner



Strategic Partners



Academic Partner



Supporting Partners



Digital Partner



Media Partners



International Partner



SCHEDULE:

09:00 AM - 10:00 AM	Registration and Hi-Tea Networking Session
10:00 AM - 10:10 AM	Recitation from the Holy Quran and National Anthem
10:10 AM - 10:15 AM	Welcome Remarks Hamza Wasi Hashmi – CEO, TerraBiz
10:15 AM - 10:30 AM	Opening Speech: Banking Industry Perspective: Strategic Measures for Enhancing Digital Supply Chain Finance and SME Growth Zafar Masud – Chairman, PBA and President & CEO, The Bank of Punjab
10:30 AM - 10:50 AM	Chief Guest Address: SBP's Vision for Enhancing Digital Supply Chain Finance Saleem Ullah - Deputy Governor, State Bank of Pakistan
10:50 AM - 11:00 AM	Audience Interaction: Both Mr. Saleem Ullah and Mr. Zafar Masud will engage with the audience for a Q&A session.
11:00 AM - 11:15 AM	Memento Distribution and Group Photographs
11:15 AM - 12:00 PM	CEO Panel Discussion: Financing the Future: MSMEs, Agriculture, and Digital Transformation. <i>Collaborative strategies between the government, central bank, and private sector to enhance financial inclusion.</i> <i>Increasing access to finance for critical sectors like MSMEs, Agriculture and their supply chains.</i> <i>Leveraging digital technologies for innovation and efficiency in financial services.</i> Panelists: Rehmat Ali Hasnie - President & CEO, National Bank of Pakistan Muhammad Nassir Salim - President & CEO, HBL Syed Amir Ali - Deputy CEO, Meezan Bank Muhammad Amir Khan - President & CEO, HBL Microfinance Bank Muhammad Hamayun Sajjad - CEO, Mashreq Bank Pakistan Limited Moderator: Syed Faraz Anwer - Partner, A.F. Ferguson & Co. (a member of PwC network)
12:00 PM - 01:30 PM	Interactive Workshop: Digital SME Lending and Retail Payment Digitization. <i>An engaging session covering the latest trends and technologies in digital SME lending, strategies for SME digitization, and practical insights for implementing DSCF solutions.</i> Keynote Facilitator: Monis Rahman - Co-Founder and CEO, Dukan E-commerce Workshop Co-facilitators: Dr. Imran Ashraf Usmani - Vice Chairman, Shari'ah Board, Meezan Bank M. Khurram Warraich - Group Head Digital Lending, Telenor Microfinance Bank
01:30 PM - 02:30 PM	Lunch and Namaz Break
02:30 PM - 03:00 PM	Fireside Chat: Mobile Money, E-commerce, Digital Lending, Payments <i>How is Africa Transforming and Leapfrogging from Legacy Tech to Next-Gen Financial Technology: Lessons for Pakistan</i> Mudassar Aqil - Group Executive, Banktech for MTN Fintech, Africa
03:00 PM - 04:00 PM	Panel Discussion: Strategies for Thriving in Pakistan's Digital Supply Chains: Inflation, Credit Dynamics, and Digital Imperatives Panelists: Atif Salim Malik - Chief Operating Officer, JS Bank Salman Akhtar - CEO, Techlogix / AdalFi Shahzad Khan - Group Executive Director, Telenor Microfinance Bank Shariq Mubeen - Chief Digital Officer, Meezan Bank Aamir Aftab - Chief Product Officer, JazzCash Imtiaz Jaleel - Chief Financial Officer, Tapal Tea Moderator: Noman A. Lutfi - Chief Supply Chain Officer, Ismail Industries
04:00 PM - 04:40 PM	Panel Discussion: The Future of Digital SME Lending with DSCF <i>A dynamic discussion on challenges, opportunities, and regulatory aspects of digital SME lending with DSCF in Pakistan.</i> Panelists: Tughral Amir Turab Ali - Executive Vice President - Head of UBL Pay, UBL Shahzad Ishaq - Chief Digital Officer, MCB Bank Gabriela Simion - General Manager and Head of Lending, Revolut (Online) Taimoor Ali - Group Head - DFS Projects, Karandaaz Pakistan Moazzam Ahmed - Former Senior Country Officer, (IFC) World Bank Organization Moderator: Mir Nejib Rahman - Advisor, PBA
04:40 PM - 05:00 PM	Closing Remarks: Summary and Takeaways Muneer Kamal - Chief Executive Officer, Pakistan Banks' Association (PBA)
5:00 PM Onwards	Closure followed by refreshment <i>Tea and refreshments will be available throughout DigiBAP'24 to keep you fueled for a productive day</i> <i>The organizers reserve the right to amend the agenda.</i>

PURPOSE:

To explore the latest trends, challenges, opportunities, and best practices in digital SME lending and digitizing retail payments (RAAST P2M) with a specific focus on Digital Supply Chain Finance (DSCF) solutions as mandated by the State Bank of Pakistan (SBP).

TARGET AUDIENCE:

Chief Digital Officers (CDOs), Retail Heads, Senior Bankers, and Key Stakeholders in the Financial Sector

KEY OUTCOMES:

- Educate and engage CDOs and senior bankers on digital SME lending solutions and DSCF.
- Share examples and best practices and insights on the role of technology in SME digitization.
- Discuss regulatory perspectives and the role of the State Bank of Pakistan in supporting digital financial initiatives.
- Facilitate networking and exchange of ideas among industry leaders.
- Explore collaboration among banks and stakeholders through a common framework

EARLY CONFIRMED SESSIONS

MUHAMMAD MUDASSAR AQIL

Group Executive
Banktech for MTN Fintech



FIRESIDE CHAT

Mobile Money, E-Commerce, Digital Lending, Payments:

How is Africa Transforming and Leapfrogging from Legacy Tech to Next-Gen Financial Technology: Lessons for Pakistan

MTN is Africa's largest telco across 17 countries with 288 million subscribers. Its fintech brand is the 7th largest wallet platform globally with 73m MAU and over 2 million merchants and 1.7 million agents across 16 countries.

Mudassar is responsible for managing the banktech vertical for its fintech business across africa. His talk will be focused on an orientation to the Africa's fintech market in terms of innovation, best practices and regulatory landscape.

90 MINUTES INTERACTIVE WORKSHOP

Digital SME Lending and Retail Payment Digitization

An engaging session covering the latest trends and technologies in digital SME lending, strategies for SME digitization, and practical insights for implementing DSCF solutions.

Dukan is a digital commerce, payments, and lending ecosystem connecting small businesses and their supply chains.

MONIS RAHMAN

Co-Founder / CEO - Dukan E-Commerce



Co Facilitators:

Dr. Imran A. Usmani

Vice Chairman, Shari'ah Board, Meezan Bank Ltd.

Topic: Structuring SME loans according to Islamic principles.

M. Khurram Warraich

Group Head Digital Lending Telenor Microfinance Bank Limited

Topic: Dynamics of digital SME loans, scoring, and key metrics.

REGISTRATION DETAILS

Conference Fee: **15,000** +SST Per Person

For registration(s), send us your
Name, Designation, Organization, Mobile, E-Mail and **Postal Address**
to register@terrabilizgroup.com

For Registration(s), Sponsorships, Exhibition Stalls and Branding

Mohammed Phaysal

0300 2133849, 0304 393 9615, 0300 4350407

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